



ODI

Ohio Department
of Insurance

John R. Kasich, Governor

Mary Taylor, Lt. Governor/Director

Medicare & You

Presented by



OSHIP

Answers to your
Medicare questions

Medicare 2014

- The Exchange **won't** have any effect on your Medicare coverage. Your Medicare benefits aren't changing.
- It's against the law for someone who knows that you have Medicare to sell you an Exchange plan.
- The Medicare open enrollment period is a time when there's a higher risk for fraudulent activities.
- **DO NOT** share your Medicare number or other personal information with anyone who knocks on your door or contacts you uninvited to sell you a health plan.



What is Medicare?

Federal health insurance program administered by the Centers for Medicare and Medicaid Services (CMS) for those who are:

1. 65 and older
2. any age and Disabled
3. diagnosed with End Stage Renal Disease (ESRD)

Option 1

Original Medicare

Part A and Part B

+

Secondary Insurance

GHI, MedSup, or Medicaid

+

Rx Coverage

Part D or GHI

OR



Option 2

Medicare Advantage

(Part C)

1. Hospitalization,
2. Medical
3. Rx (MA-PD)



MEDICARE			HEALTH INSURANCE
1-800-MEDICARE (1-800-633-4227)			
NAME OF BENEFICIARY JANE DOE			
MEDICARE CLAIM NUMBER 000-00-0000		SEX	
IS ENTITLED TO		EFFECTIVE DATE	
HOSPITAL	(PART A)	07-01-1986	
MEDICAL	(PART B)	07-01-1986	
SIGN HERE 			

Part A- Hospital

- Inpatient Hospitalization
- Skilled Nursing Facilities
- Home Health Care
- Hospice

Part B- Medical

- Doctors/Providers
- Preventive Benefits
- Durable Medical Equip.
- Outpatient services

- ❖ Medicare was never intended to pay 100% of health care costs
- ❖ Medicare does not cover non-medically necessary services or care outside the USA in most cases
- ❖ Durable Medical Equipment, Prosthetics, Orthotics and Supplies (DMEPOS) must be obtained from a contracted supplier

Applying for Medicare

- Enrollment automatic if you get Social Security or Railroad Retirement benefits prior to Medicare eligibility
- All others must apply with Social Security (or Railroad Retirement) during their

7 month Initial Enrollment Period (IEP)

- 3 months before your 65th birthday
 - Month of your 65th birthday
 - 3 months after your 65th birthday
- If you are covered under your (or your spouse's) **current** employer group health plan, you may delay enrollment into Medicare Part B

2014 Medicare Amounts

Part A

- Hospital Deductible
\$1,216/benefit period
- Hospital Copays
\$304/day, days 61-90
\$608/Lifetime Reserve Day
- Skilled Nursing Copay
\$152/day, days 21-100
- Monthly Premiums
40 or more credits= \$0
30-39 credits= \$234
30 or less credits= \$426

Part B

- Monthly Premium \$104.90
- Late enrollees may incur a 10% penalty for each year of delay
- Those with higher incomes may pay a higher premium
- Annual Deductible \$147
- Copayments generally 20% of Medicare Approved Amount

Use MyMedicare.gov to see all your Medicare claims!

Medicare Preventive Benefits

- “Welcome To Medicare” physical exam
- Bone mass measurement
- Annual Wellness Exam
- Cardiovascular screening
- Colorectal cancer screening
- Diabetes screening, services and supplies
- Obesity Screening
- Depression Screening
- Vaccinations
 - Flu, Pneumococcal & Hepatitis B
- Glaucoma screening
- Pap test and pelvic exam with clinical breast exam
- Prostate cancer screening
- Screening mammogram
- Smoking cessation counseling
- Alcohol Misuse Screening

Part B Deductible and Coinsurance is waived for most preventive care services.

Secondary Insurance

Original Medicare

Part A and Part B

+

Secondary Insurance

GHI, MedSup, or Medicaid

- **Group Health Insurance (GHI)**
 - Insurance from a former employer or union that supplements Medicare
- **Medicaid**
 - State assistance for those with limited income and resources
 - Medicare Savings Programs
- **Medicare Supplemental Insurance**
 - Private insurance designed to coordinate with Original Medicare

Medicare Supplement Insurance

- Plans are standardized
 - All companies sell same plans
 - Premiums will vary from company to company
 - Plans A, B, C, D, F, G, K, L, M, N
- No Network
- Pay only after Original Medicare (Parts A & B)
- Guaranteed Issue
 - Open Enrollment- 6 months beginning with Part B effective date at age 65 or older
 - Special Circumstances- typically 63 days after loss of coverage

Check out the Ohio Shopper's Guide To Medicare Supplement Insurance at www.insurance.ohio.gov

Medicare 101

Original Medicare
Part A and Part B

+

Secondary Insurance
GHI, MedSup, or Medicaid

+

RX Coverage
Part D or GHI

1. Primary Coverage

2. Secondary Coverage

3. Prescription Drug Coverage

Medicare Part D

- ALL people with Medicare can get Part D
 - May not need Part D if you have credible coverage
- Medicare's Prescription Drug Coverage
 - Offered by private companies that contract with Medicare
 - Available two ways
 - Stand Alone Prescription Drug Plans (PDPs)
 - Available through Medicare Advantage Plans (MAPDs)
 - Initial enrollment is the same as Part B
- Open Enrollment **October 15th- December 7th**
 - Coverage begins January 1
 - Other enrollment times based on circumstance
- All Medicare patients should review plan options each year at www.medicare.gov

Review Drug Plans Each Year!

(3 C's of PDPs)

- Convenience

- Network Pharmacies
- Mail Order Options

- Coverage

- Choose a plan that includes your meds on the formulary
- Take the formulary with you when seeing your physicians

- Cost

- Know all possible costs!

Compare plans at www.medicare.gov!

Part D Costs in 2014

- **Average Monthly Premiums-** \$30
- **Annual Deductible-** \$0-\$310
- **Copays-** 25% or flat copay amounts based on formulary
- **Coverage Gap** (doughnut hole)- \$2,850-\$6,455 in total drug costs.
- Coverage Gap discounts: 52.5% discount on brand name medications and 28% discount on generic medications during the coverage gap
- Discounts to increase each year until gap is closed in 2020
- **Catastrophic Coverage-** Approx. 5% copay after coverage gap

Things to Consider

- All plans have a different cost structure!
- Late enrollees may incur a 1% penalty for each month of delay
- Those with limited incomes/resources may qualify for extra help (Limited Income Subsidy-LIS) through the Social Security Administration

2013 Low Income Subsidy (Extra Help)

Anyone with Medicare can join a Part D plan but some may qualify for Extra Help to pay the out of pocket costs

- Reduced or NO Premium
- Reduced or NO Deductible
- No more than 15% copays

NO DOUGHNUT HOLE

Income:
single- \$1,437
married \$1,939

Resources:
single- \$13,300
married-\$26,580

Medicare Options

Option 1

Original Medicare
Part A and Part B

+

Secondary Insurance
GHI, MedSup, or Medicaid

+

RX Coverage
Part D or GHI

OR

Option 2

**Medicare Advantage
(Part C)**

1. Hospitalization,
2. Medical
3. Rx (MA-PD)

Medicare Advantage

- Available to those
 - enrolled in Part A & B
 - That live within the plan's service area (county)
 - Do NOT have End Stage Renal Disease
- Alternative to Original Medicare
 - Offered by private companies to replace Original Medicare and secondary insurance.
 - Multiple options in each county
 - Health Maintenance Organizations (HMO)
 - Preferred Provider Organizations (PPO)
 - Most plans include Part D benefit (MAPD)
 - Enrollees pay Part B premium and any other applicable costs (Know all possible out of pocket costs)

Medicare Advantage

- Open Enrollment **October 15th- December 7th**
 - Coverage begins January 1
 - Other enrollment times based on circumstances
- MA Annual Disenrollment Period
 - January 1st - February 14th (first 45 calendar days of the year)
 - May disenroll from a MA plan and return to Original Medicare and enroll in a stand alone prescription drug plan
- 5 Star rated plans (MA, MAPD or PDP) may allow an enrollment at anytime during the year

Know Your Options!

Option 1

Original Medicare

Part A and Part B

+

Secondary Insurance

GHI, MedSup, or Medicaid

+

RX Coverage

Part D or GHI

OR

Option 2

Medicare Advantage (Part C)

1. Hospitalization,
2. Medical
3. Rx (MA-PD)

Protect Yourself From Unscrupulous Sales Practices

- The following sales tactics are prohibited:
 - Door to Door Sales
 - Giving out cash gifts or gifts exceeding \$15
 - High Pressure Sales Tactics
 - Misrepresenting a plan or giving incomplete information
 - Representing themselves as Medicare
- If you feel you have been victimized by an agent or a company
 - Get as much information as possible
 - Agents card, including name, address, phone
 - Company and plan information
 - Report the incident to the Ohio Dept. of Insurance at;
 - **1-877-727-6427** Healthcare Exchange Reports
 - **1-800-686-1527** All Other Reports

Thank you for your attention

Questions?



OSHIIP
Answers to your
Medicare questions

1-800-686-1578

www.insurance.ohio.gov



1-800-MEDICARE
www.medicare.gov
www.mymedicare.gov



1-800-772-1213
www.socialsecurity.gov



ODI
Ohio Department
of Insurance